

Avon, the world's largest direct seller of beauty products, invites you to EARN extra MONEY!



“I'm a proud, independent woman determined to reach my goals. I was a domestic worker, but thanks to Avon I've put my eldest child in university and my three younger ones in private schools. I love how Avon empowers other women like me.”

Rosalia Mankae
Avon Sales Leader, Soweto

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My possible earnings



Award sales	Discount	Potential earnings (highest value)
R500 – R779	15%	R650 = R97.50 discount
R780 – R1 849	20%	R1 400 = R280 discount
R1 850 – R6 699	25%	R5 600 = R1 400 discount
R6 700 and more	30%	R6 000 = R1 890 discount

During your first campaign, you will qualify for a 25% discount. **No discount on Let's Talk products.**

Orders below the minimum order value of R500 will not be invoiced and will be held for 21 days to be merged with a subsequent order, provided it is within the available credit limit. After 21 days it will automatically be deleted from the system.



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Avon Brochures

The Avon Brochure is your shop window and your most important selling tool.

There are 3 ways of getting brochures to your Customers:

1. Use and distribute the brochures that you received on appointment
2. E-brochures – to find out more, attend training when you receive your first order
3. Download our mobile app!

The number of brochures needed will equal the number of Customers

- Show your brochures to all your Customers
- Highlight special offers
- Get orders

For example: **5 brochures = 5 Customers, collect the orders = collect the brochures, then give the brochures to 5 new Customers, collect the orders and continue the cycle to reach 25 Customers**

Ensure that you comply with the customer Protection Act. For details, visit www.avon.co.za

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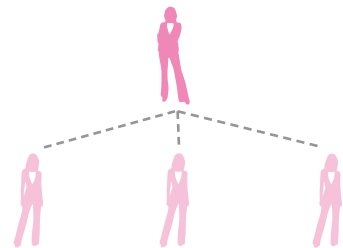
Finding my Customers

Finding your first Customers begins with your immediate family and friends.

Invite everyone you meet to try Avon and just watch your business grow!

Here are a few suggestions...

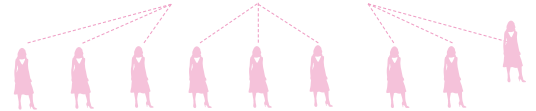
Start with your family and friends and make a list of names. (Don't forget to check your address book and cellphone contacts!)



Family/Friends

Names

Order values



Referrals

.....

.....

.....

DOWNLOAD OUR APP!

Search Avon Brochure or visit our multi site

b.avon.co.za



Ensure that you comply with the Consumer Protection Act. For details visit www.avon.co.za
Disclaimer: For best results, ensure that the referrals are aware that they will be contacted.

Beauty for a Purpose

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Customer invitation list

Customer names	Contact number
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	

Show your Customers your brochure to get your first orders.

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How to place an order



Online

Register on www.avon.co.za so you can place orders online



Online brochure

www.avon.co.za



SMS* (South Africa only)

You can SMS* orders to 43117 using the following format

Just keep adding product codes and quantities



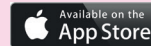
Mobile app

Use our mobile app to manage customer orders.

Place your own order and so much more!

DOWNLOAD OUR APP!

Search Avon Brochure



You can send your Customers our brochure to order.

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How to pay for your order and important contact information

SOUTH AFRICA



Internet banking/Direct deposit

Bank First National Bank
Account name Avon
Branch number 255005
Account number 58860024760
Reference Your Avon account number

Tip
 Pay Avon promptly for your orders and avoid disappointment and delays for your Customers



Direct bank deposit

You can pay your account at any branch of First National Bank by using the payment slip that comes with your Avon invoice.



First National Bank ATM Advance

You can also use FNB ATM Advance to make cash deposits into Avon's account. Simply press "Cardless Services" and follow the prompts.



Easy Pay

Easy Pay points can be found at most Pick n Pay, Checkers and Woolworths stores. Your Easy Pay reference number appears on the payment slip that comes with your invoice.



Pay@

Ackermans, Boxer, Checkers, PEP, Pick 'n Pay, Shoprite, Spar, U-Save



Call Centre

Tel 0860 10 23 45 • Email avon.queries@avon.com



Proof of payment

Fax 010 205 6350 • Email avoncreditcontrol.sa@avon.com



Account balance

To find out your account balance, send an SMS* to **31395** with the word "balance", a space and your account number, for example **balance 12345667**



Order status

To find out where your parcel is, send an SMS to **31395** with the word "where", a space and your account number, for example **where 12345667**
 This handy SMS* service is available 24/7 and standard SMS* rates apply



Online credit card payments

- Log onto your Avon Account
- Click on "Easy Steps to Pay your Account Online"
- Follow the steps

NAMIBIA



Internet banking/ Direct deposit

Bank First National Bank
Account name Avon Justine (Pty) Ltd
Account number 62248427561
Branch number 282672
Reference Your Avon account number



Call Centre

Tel +2710 205 5008
Email namibia.queries@avon.com



Proof of payment

Fax +2710 205 6350
Email avoncreditcontrol.sa@avon.com
Tel +2710 205 5010



Office

Tel 061 229 822 (Depot)
 061 223 052 (Depot)
 061 226 489 (Contact Centre)
Fax 061 222 855



Post Office

Nampost

Sales Leader

Cell number

Date of training

Time

Venue



IMPORTANT Your account type is:

21-day account (South Africa only)
 You have 21 days from the date of your invoice to settle your account.

Pay-as-you-go
 Your account must be paid in full before your order can be sent. We will send you an SMS with the amount due. (Note: for your very first order, you won't be able to pay by Easy Pay.)

Deposit to Buy
 Qualifying Consultants will be advised via SMS – they may deposit R300 to buy R750 credit or R500 to buy R1 250 credit. Order and pay for 3 consecutive months and become a 21-day account holder.

*Standard SMS rates apply