WAYS TO PAY YOUR ACCOUNT



Ensure that you use the

correct format for your deposit or payment. Use reference number

YOUR ACCOUNT

NUMBER

1455

PAY YOUR ACCOUNT AT ANY OF THE FOLLOWING STORES

































Selected Stores

24 - 48 hrs

ONLINE PAYMENTS:

Payment reflects

within

15 min

Log on to the Justine Website:

www.justine.co.za

- 1. Log in to your Justine Account
- 2. Click 'My Account'
- 3. Select 'Make a payment' on the drop down box
- 4. Follow prompts











DIRECT DEPOSIT / **EFT** PAYMENTS:



See your invoice in your box:

Follow the instructions to find your payment options

Absa Bank

Use account number 4089608348 for South Africa

Reference number must be your Justine account number

Give the amount you would like to pay. R1 000 (example only)

Your payment is done!

Your proof of payment is very important, so please ensure that you keep it. If your payment does not reflect within 24 hours, email the proof of payment to <u>creditcontrol.sa@avon.com</u>

SOMETHING'S COMING WATCH OUT FOR ANELE



South Africa

Tel 0860 10 23 45

Email queries@avon.com **Bank** Absa Bank

Account name Justine Branch number 632005

Account number 4089608348 Reference Your Justine account number pay@ number: 11455

Botswana

To use South Africa banking details

Namibia

Tel +27 10 205 5009 Tel 061 226 489 (Service Centre) Email namibia.queries@avon.com

Bank First National Bank Account name Justine Branch number 282672 Account number 62248427561 **Reference** Your Justine account

pay@ number: 11455

eSwatini

number

Tel +27 10 205 5009 Email eswatini.queries@avon.com Bank First National Bank

Account name Justine Swaziland Branch number 280164 **Account number** 62801529118 Reference Your Justine account

Lesotho

Tel: +27 (0)10 205 5009 Email: lesotho.queries@avon.com **Bank** First National Bank

Account number 62866542220 Branch Name Pioneer

Branch Code 280061 Swift Code FIRNLSMX Reference Your Justine account

Account name Avon Justine Lesotho (Pty) Ltd - Justine

Q2 2021

Become a BEAUTY EXPERT

& earn **R1250*** or more

*Based on discount sliding scale

WAYS TO ACHIEVE WITH JUSTINE

BEAUTY FAN

Buy products & earn a discount on your own products

BEAUTY ADVISOR

Still buy products & earn an additional discount.

Start selling to customers to increase your earnings

BUSINESS OWNER

Continue to buy & sell. **Build a team** to increase your earnings & become a Business Owner

YOUR POSSIBLE DISCOUNT **EARNINGS** WITH **JUSTINE**



25% discount on Tissue Oil, skincare & suncare



22% discount on make-up, fragrance, bath & body care



10% discount on handbags, jewellery, make-up brushes & all other non-cosmetic items

- ✓ A once off R90 Registration Fee will be charged with your 1st order.
- ✓ The R24 Administration Fee will be charged with every order
- ✓ The R24 Administration Fee will not be charged for orders above R2 500.
- ✓ Orders below the minimum order value of R570 will not be invoiced.
- ✓ No discount on Just For You products.

Sign up for SUCCESS

A program to support you in your 1st FOUR MONTHS to increase your earnings



Tissue Oil 100 r ✓ Tabasheer EDP



2ND MONTH & receive

✓ Tabasheer EDP ✓ Dailycare® Perfecting,

Balancing & Hydrating Sachet ✓ Training card

products & samples to find potentia customers & increase your



Place an order in your **3RD MONTH** & receive

Tissue Oil Sache



Place an order every month for your first 3 months & in the 4TH MONTH

Tote Bag with





Bag may vary from i



histine A REWARDS & RECOGNITION PROGRAMME TO CELEBRATE OUR CONSULTANTS



ORANGE





BRONZE



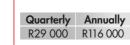


SILVER





PLATINUM





ELITE

Quarterly Ann R70 000 R280 000

Each level of achievement will have **REWARDS** and **RECOGNITION**.

Visit our website for more information - www.justine.co.za

GOLD

R10 000

*Terms and Conditions apply. You can only participate in this programme from month four in your Justine journey.

YOUR BEAUTY **expert selling tools**

BROCHURE

Use your brochure to enter our Justine World of Beauty products



DIGITAL BROCHURE

Share your digital brochure from the Justine ON app with all your cellphone contacts and/or Social Media platforms to close the sale







FINDING CUSTOMERS

FAMILY & FRIENDS

Invite them to try Justine & watch your business grow Friends

FINDING MORE CUSTOMERS

Think of everyone you know & every place you go



Create an













CUSTOMERS

WELCOME

to the world of Justine by showing them the Justine Brochure, Digital **Brochure & Samples**





FINDING CUSTOMERS ONLINE



- www.justine.co.za
- 2 Once you have a Justine Account number, open your My Justine Store
- 3 **Share** your online store on social media

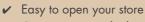












- ✓ Customers come looking for you
- ✓ Helps grow your online business & increase earnings
- ✔ Personalise your e-store & share
- ✓ Hot Tip: Promote your Justine Store via your social media platforms
- Did you know? You can copy and paste a link and share it on your WhatsApp group
- Customer has a direct delivery option that will save you time

WHAT'S IN IT FOR **YOUR** CUSTOMER

- ✓ Easy to shop
- Find her favourite **Justine Products**
- ✓ Have an option of direct delivery

WAYS TO PLACE YOUR ORDERS

Once you have your account number, use these tools to place your orders and start earning with Justine

WEBSITE

- 1. Visit www.justine.co.za
- 2. Register & log in to your account
- 3. Click on Place an Order in the Menu tab



4. Start your order and follow prompts



REMEMBER TO SUBMIT YOUR ORDER



SMS

You can SMS your order to us! Make sure that you SMS the correct number: South Africa only 43117

Namibia Lesotho **Botswana** eSwatini

+27 83 323 8096

SMS your orders using the following format:

0 space Accountnumber space Monthnumber space Productcode space Quantity space

Just keep adding product codes and quantities

Ensure that your cell number is updated on our system as orders will only be accepted from the cell number registered on your account.





JUSTINE ON APP

Log in with your Consultant account number and password

Benefits of the App:

- 1.Place orders from anywhere
- 2. Access to exclusive content (images, videos, testimonials & blogs)
- 3. Early access to Digital Brochures
- 4. Shareable selfie frames
- 5. Access to Just Connect







CONSULTANT ACCOUNT TYPES

After your Justine Consultant application has been processed, you will be notified about what type of account you have been assigned.



DEPOSIT TO BUY

- ✓ This gives you the opportunity to buy R1 000 credit by paying a R250 deposit (which will later be refunded to you).
- ✔ Order and pay on time every month for 3 months and your credit limit will be doubled to **R2 000 PLUS the R250** you originally paid will be credited to your Justine account.

HOT This is unique to Justine to assist you in building a positive credit record



PAY-AS-YOU-GO

- ✓ This is the best type of account to have with Justine!
- ✓ You receive orders from customers and ask them to pay upfront or to give you a deposit.
- ✓ You place your order and receive an SMS notifying you of how much to pay.
- ✓ Once payment is received by Justine, your order will be invoiced and dispatched.



21-DAY CREDIT **ACCOUNT***

- ✓ Should your ITC score allow, you may receive a **credit limit** from Justine.
- ✓ This allows you to place orders, receive products and then pay Justine within 21 days of the date of invoice, if within your credit limit.

If your account HOT becomes overdue, you will **not be able to** place another order until the previous one **is paid**, and a late payment fee will appl

