

CONTACT & BANKING DETAILS

SOUTH AFRICA



Online credit card payments (VISA & Mastercard)

- Log in to your **Avon Account**
- Click on “**my account**” followed by “**make a payment**”
- Follow the steps



Direct deposit / Internet banking / EFT Bank
Bank Absa Bank
Account name Avon Justine (Pty) Ltd
Account number 408 960 8283
Branch number 632005
Reference Your Avon account number



Pay@
 Visit www.payat.co.za to find out who is part of their payment network

Pay@ Online
 Visit <https://payat.io/qr/home>

Pay@ Number:
 11454 + your Avon account number



Relationship Centre
Tel 087 011 2866
Email queries@avon.com



Proof of Payment
Fax 010 205 6350
Email creditcontrol.sa@avon.com



Account Balance
 To find out your account balance, send an SMS to **31394** with the word “**balance**”, a space & your account number.
 For example: **balance 12345667**.



Order Status
 To find out where your order is, send an SMS to **31394** with the word “**where**”, a space & your account number. For example: **where 12345667**.
 This convenient SMS service is available 24/7. Standard SMS rates apply.



WhatsApp Service Bot
Tel +27 87 240 6725

MY DETAILS

Name:

E-mail Address:

Phone Number:

DIRECT UPLINE DETAILS

Name:

E-mail Address:

Phone Number:

AREA SALES MANAGER DETAILS

Name:

E-mail Address:

Phone Number:

South Africa



Tel 087 011 2866
 Email queries@avon.com

Bank Absa Bank
Account name Avon Justine (Pty) Ltd
Account number 408 960 8283
Branch number 632005
Reference Your Avon account number

Pay@ reference:
 11454 & your account number

Botswana



Tel +27 87 011 2866 / +27 10 205 5009
 To use South Africa Absa banking details

Namibia



Tel +27 10 205 5009
 Tel 061 226 489 (Relationship Centre)
 Email queries@avon.com

Bank First National Bank
Account name Avon Justine (Pty) Ltd
Account number 6224 842 7470
Branch number 282672
Reference Your Avon account number

Eswatini



Tel +27 10 205 5009
 or +27 87 011 2866
 Email queries@avon.com

Bank First National Bank
Account name Avon Justine Swaziland (Pty) Ltd
Account number 6280 1435 258
Branch number 280164
Branch Name Mbabane
Reference Your Avon account number

Lesotho



Tel +27 10 205 5009
 or +27 87 011 2866
 Email queries@avon.com

Bank First National Bank
Account name Avon Justine Lesotho (Pty) Ltd
Account number 6286 4762 812
Branch number 280061
Branch Name Pioneer
Reference Your Avon account number

SWIFT CODE: FIRZAJJ



02 2023

AVON

BECOME A BEAUTY EXPERT

Earn a **20% discount** in your **first 4 months**

WELCOME TO CONDUCTING BEAUTY YOUR WAY.

We have an exciting onboarding programme designed to guide you through each step of becoming a Beauty Expert. Please review this booklet to assist you in using all our online tools, place and pay for your orders & share your digital brochure.

Some Business fees to keep in mind to kick-start your Avon business:

- ✓ A **once-off R105 Registration Fee** will be charged with your 1st order
- ✓ A **R28⁵⁰ Administration Fee** will be charged with every order
- ✓ There will be **no Administration Fee will not be charged** on any orders above R2 500
- ✓ **Orders below the minimum order value of R625 will not be invoiced**

Fee changes applicable April 2023.

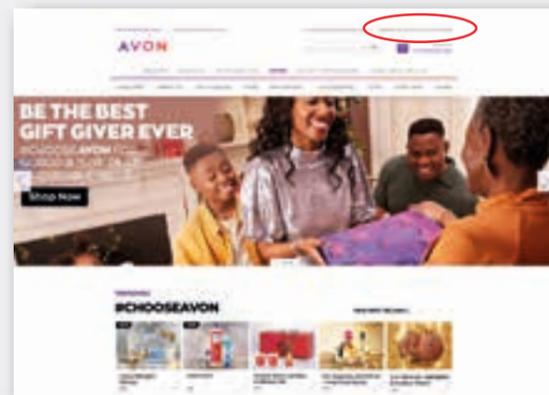
Use your cellphone, tablet or laptop to access the amazing Avon Connect platform that will host your Avon business needs from A-Z. From onboarding to awards programmes & growing your product knowledge, here's where you'll find everything you need to become a great Beauty Adviser.

How to access Avon Connect:

Register on www.avon.co.za

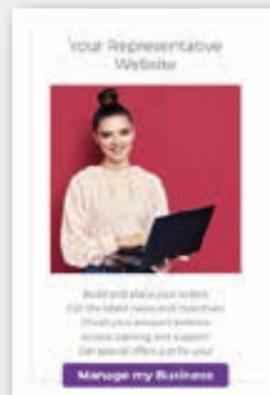
STEP 1

Visit www.avon.co.za & select "Representative Login / Registration"



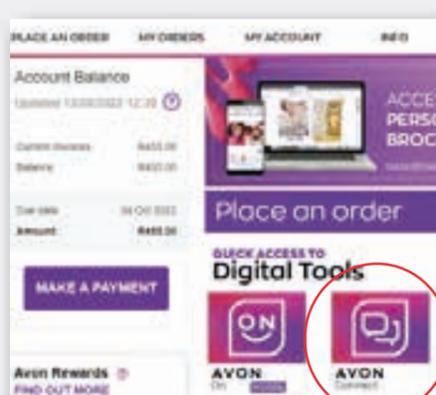
STEP 2

Select "Manage my Business" Option



STEP 3

Select "AVON CONNECT" to start exploring



FINDING CUSTOMERS

FAMILY & FRIENDS

Invite them to try Avon & watch your business grow



PLACES YOU GO

Think of everyone you know & every place you go



SOCIAL MEDIA

Post the latest brochure or innovation so your followers can order



WELCOME CUSTOMERS to the world of Avon by showing them the **Avon brochure, digital brochure & samples.** Use samples to **grow your business.**

TOOLS TO PLACE YOUR ORDERS

AVON ON APP

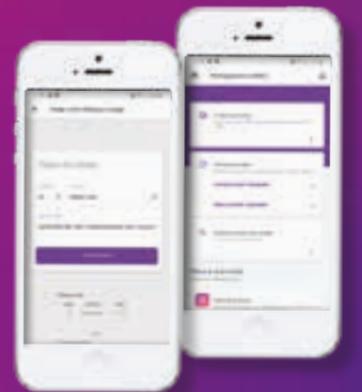
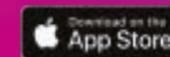
1. Under the menu bar, place your orders by shopping the digital brochure, or by using codes.
2. Place your orders from wherever you are, all within the convenience of your cellphone under the "Place an Order" menu item.
3. Track your orders by selecting 'Order Tracking'.
4. Follow the "Returns Process" if need be.

DOWNLOAD THE AVON ON APP NOW



www.getavonon.avon.com

UPDATE OR DOWNLOAD THIS APP NOW FROM



WEBSITE

1. Visit www.avon.co.za
2. Register & log in to your account
3. Click on "Place an Order" in the Menu tab



4. Start your order & follow prompts



Remember to **SUBMIT** your order

SMS

You can SMS your order to us! Make sure that you SMS the correct number:

For SA only 43116

Namibia
Lesotho
Botswana
Eswatini } +27 83 215 5050

You can **SMS orders** using the following format:

0 space
Accountnumber space
Monthnumber space
Productcode space
Quantity space

Just keep adding product codes & quantities

Ensure that your **cell number is updated on our system** as orders will only be accepted from the number registered on your account.



APPS TO STREAMLINE YOUR BUSINESS

TOOLS TO RUN YOUR BUSINESS



AVON ON

Your app where you can place orders, share brochures & content, & more.



AVON CONNECT

Your digital platform for connecting with your Avon Community & improving product & sales knowledge.

TOOLS THAT MAKE YOU MONEY



AVON STORE

It's a personalised version of our Avon website for you to make money. Customers can choose products online, make payment & have them delivered to their door all while you still earn!



YOUR DIGITAL BROCHURE

Digital versions of the printed brochure & more. Offer your clients an end-to-end contactless shopping experience.



TOOLS THAT SAVE YOU MONEY



Send 'Hi' to +27 87 240 6725 to connect with Anele

Anele is our 24/7 WhatsApp ChatBot, she will help you connect with us for service questions via WhatsApp. Gone are the days of holding on the phone, Anele will assist all Avon Representatives with instant replies on service related issues & questions, saving you time & money.



MYTELNET CALL OUR NEW RELATIONSHIP CENTRE NUMBER FOR FREE*!

- ✓ Our NEW Relationship Centre number is 087 011 2866
- ✓ Save it as a contact on your phone
- ✓ *Mytelnet subscribers will be able to call this NEW number for FREE!

UPDATE OR DOWNLOAD THESE APPS NOW FROM



AVON REWARDS

FOR LOYALTY. FOR GROWTH. FOR PURPOSE.

Now that you have completed your onboarding programme, you can start your Avon Rewards journey

BE PART OF AVON REWARDS*

Get more benefits with Avon Rewards. The more you engage, the bigger your reward. Keep an eye out for additional surprises & benefits throughout the year.

- ✓ Smaller, easier steps to success!
- ✓ More frequent recognition to ease the way to increased earnings!
- ✓ Innovative ways to reward achievement & inspire loyalty!
- ✓ Opportunities for all Representatives to be recognised!
- ✓ Achieve the Silver level and higher be rewarded even more with Avon Premium Points

Set goals for your sales in order to qualify for the next level of our Avon Rewards programme with additional discounts benefits.



PREMIUM POINTS IS HERE!

Look out for the Avon Premium Points flyer, you can also access the full detailed booklet on our website. You can contact your Upline, on how to level up!

	IRAK STATUS	BRONZE STATUS	SILVER STATUS	GOLD STATUS	PLATINUM STATUS	PLATINUM ELITE STATUS
IF THE ACHIEVEMENT						
DISCOUNT	15% Discount	15% Discount	20% Discount	25% Discount	30% Discount	35% Discount
QUARTERLY PREMIUM POINTS	1000 Premium Points	2000 Premium Points	4000 Premium Points	8000 Premium Points	16000 Premium Points	32000 Premium Points
QUARTERLY BENEFITS	No administrative fee on orders >R2 500	Exemption from the administrative fee for the 1 st order of the quarter	2 Exemptions from the administrative fee per quarter	Buy 10 & receive 3 Free brochures per month	Buy 20 & receive 5 Free brochures per month	Buy 40 & receive 10 Free brochures per month
SPECIAL BENEFITS		Buy 5 & receive 1 Free brochure per month	Special offer on the Let's Talk series 4 quarter		Special offer on the Let's Talk series 4 quarter	Special offer on the Let's Talk series 4 quarter
TRAINING	The Avon Connect learning hub	The Avon Connect learning hub	The Avon Connect learning hub	The Avon Connect learning hub	The Avon Connect learning hub	The Avon Connect learning hub
RECOGNITION	Head of Sales Email	Head of Sales Email	Head of Sales Email	Head of Sales Email	Head of Sales Email	Head of Sales Email

Go to Avon Connect to find out more



Keep your email address & cellphone number updated to receive personalised emails from Avon!

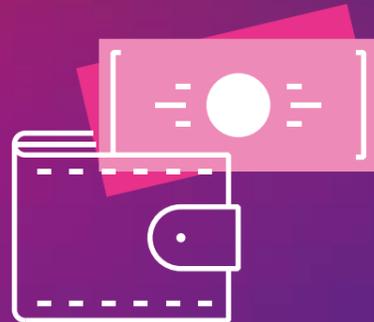
*Terms & Conditions apply.

REPRESENTATIVE ACCOUNT TYPES

After your Avon Representative application has been processed, you will be notified about what type of account you have been assigned.

PAY-AS-YOU-GO

- ✓ This is the **best type of account to have** with Avon!
- ✓ When you receive orders from customers, ask them to **pay up front** or give you a deposit.
- ✓ You place your order & **receive an SMS** notifying you of how much to pay.
- ✓ Once payment is received by Avon, your order will be **invoiced & dispatched**.



Manage cash accounts by ordering weekly. You can order as your customers pay you.

CREDIT ACCOUNT*

- ✓ Should your ITC score allow, you may receive a **credit limit** from Avon.
- ✓ This allows you to **place orders, receive products & then pay Avon before the due date of the invoice**, if within your credit limit.



If your account becomes overdue, you will not be able to place another order until the previous one is paid. A late payment fee will apply.

*South Africa only.

DEPOSIT TO BUY

- ✓ This gives you the opportunity to buy **R1 000 credit** by **paying a R250 deposit** (which will later be refunded to you).
- ✓ Order & pay on time every month for 3 months & your **credit limit will be doubled to R2 000 PLUS** the R250 you originally paid will be credited to your Avon account.



This is unique to Avon to assist you in building a positive credit record.

MAKE A PAYMENT

South Africa • Botswana • Namibia • Eswatini • Lesotho

Please note, a fee of R50 might be charged on late payments.
Pay on time & increase your earnings, pay late & you might lose your credit limit.

absa **ABSA - ATM DEPOSITS & OVER THE COUNTER**
Visit your nearest ABSA Branch to make a cash deposit using these details:
Account Name: **Avon Justine (Pty) Ltd**
Account Number: **408 960 8283**
Reference: **Your account number ONLY!**

ABSA - EFT INTERNET PAYMENTS
Use the following account details to make an electronic transfer:
Account Name: **Avon Justine (Pty) Ltd**
Account Number: **408 960 8283**
Branch: **Corp. Acc. Serv. JHB**
Reference: **Your account number ONLY!**

FNB **FNB - NAMIBIA**
Internet banking / Direct deposit
Bank: **First National Bank**
Account Name: **Avon Justine (Pty) Ltd**
Account Number: **6224 842 7470**
Branch number: **282672**
Reference: **Your account number ONLY!**

FNB - ONLY ESWATINI
Internet banking / Direct deposit
Bank: **First National Bank**
Account Name: **Avon Justine Swaziland (Pty) Ltd**
Account Type: **Commercial Cheque Account**
Account Number: **6280 1435 258**
Branch number: **280164**
Branch name: **Mbabane**
Reference: **Your account number ONLY!**

FNB - ONLY LESOTHO
Internet banking / Direct deposit
Bank: **First National Bank**
Account Name: **Avon Justine Lesotho (Pty) Ltd**
Account Type: **FNB Business Current Account**
Account Number: **6286 4762 812**
Branch number: **280061**
Branch name: **Pioneer**
Reference: **Your account number ONLY!**

NAMPOST
Pay via Nampost
Reference: **Your account number ONLY!**

pay@ **PAY@ OUTLETS**
Visit your nearest Pay@ outlet as listed below:
• Ackermans • Boxer • PEP • Spar • Usave
• Shoprite • Checkers • Pick n Pay & many more!
Reference: **11454 & your account number**

PAY@ ONLINE
Or use Pay@ to pay your Avon account securely online!
Go to: **https://payat.io/qr/home** & login with your account number
Reference: **11454 & your account number**

ONLINE PAYMENTS

You can pay with your Debit/Credit card via www.avon.co.za using the **secure online payment option**. Look out for the **"MAKE A PAYMENT"** button to start the secure payment.



The "Make a payment" option is also available in the **Avon ON App**; find it on under **"Business"** on your homescreen, or under **"My Profile"** in the menu

PROOF OF PAYMENT

Your proof of payment is very important, so please ensure that you keep it. If your payment does not reflect within 24 hours, this is the document you will have to email to creditcontrol.sa@avon.com

BE CREDIT SMART DID YOU KNOW?

PAYING YOUR ACCOUNT ON TIME HAS THE FOLLOWING BENEFITS:

- You can double your credit limit if you pay on time for three consecutive months.
- Doubling your credit limit will increase your earning opportunity & grow your business.
- You could place bigger orders in a month.
- A bigger credit limit could prevent your order from going on hold.
- You would have a good credit rating with the credit bureaus.

Please note, a fee of R50 might be charged on late payments. Pay on time & increase your earnings, pay late & you might lose your credit limit.

GOOD TO KNOW

If you have a cash account & order for 6 consecutive months, you could qualify for a credit account.

TIP: Order according to when your customers get paid: 15th, 25th & month end.

SWIFT CODE: FIRZAJJ